



National Enterprise Network

Uniting UK organisations who inspire and encourage enterprise

The National Enterprise Network unites the enterprise support sector, bringing together Chambers of Commerce, Local Authorities and Enterprise Agencies, including Start Up lenders, specialist training providers and business incubators.

Our members offer a suite of services to support self-employed SME owner-founders, providing independent business advice, training courses and mentoring. Many NEN members also offer flexible workspace, cultivating the ideal environment to launch and grow a business amongst a community of innovators and entrepreneurs.

NEN membership affords enterprise support organisations unparalleled networking, industry-leading insights and cutting-edge delivery resources.

We represent our members with key stakeholders in the public and private sector, including banks, universities and UK Government.

Membership includes a selection of exclusive discounts, benefits and opportunities to earn cashback, plus unique opportunities to collaborate on pan-European contracts with international reach and impact.

Our mission is to support our membership by:

- **Representing** We support our members by representing their interest to government and others in the public and private sector, showcasing a unique national network of credible, quality assured enterprise support organisations who drive forward the need for core business support from prestart to growing a business
- **Promoting** through key stakeholder meetings, newsletters and our annual conference we support our members by promoting the successes they achieve, demonstrating the value they add to local communities and the wider economy
- **Connecting** them to people and projects inside and outside the Network, to share valuable knowledge, skills and where possible funding opportunities

Membership of National Enterprise Network, gives you the ability to **shape, influence** and **engage** at national level, with the key influencers, policy makers and figures heads that are supporting and driving forward the UK enterprise agenda.

Establishing connections

NEN Membership makes it easier to promote the positive impact you are having within your local community. We'll also help you to bring ideas to life, share best practice and discover funding opportunities through other members of the network.

Representing the enterprise support sector across England

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New for 2021-22!

NEN's Partner Portal

NEN has worked hard to build a series of commercial partnerships with trusted organisations who share our mission and values. To assist you in the provision of support for small businesses to enable them to launch, thrive and ultimately create jobs, we are delighted to introduce NEN's new **Partner Portal** from October 2021 - **saving you money** on a range of products and services plus allowing you to **earn referral fees**.

Member benefits include (but are not limited to):

Software solutions

Our software partner offers a free service to not-for-profits, helping you find the best software solutions. Get exclusive offers on Microsoft, Adobe and anti-virus software using your NEN Member Discount and even earn commission by referring our trusted provider to your clients!

Print and direct marketing materials

Earn 5% cashback each time one of your customers uses our partner of design, print, and direct mail.

Insurance

NEN members can host our white-labelled insurance comparison tool on your website for free! Help your start-up clients get the best possible deal for their small business.

PR Training and 1-1 coaching

Increase your brand exposure and reach journalists and bloggers across the UK with a 10% discount across all services provided by our PR partner. NEN members are invited to attend free webinars and can look forward to tips and tricks from our PR experts.

Business Registration and Protection

Talk to us about how you can earn commission each time one of your start up clients uses our approved partner for Limited Company formations and IPO protection.

Other Network Benefits

- The **Network's** representational activity, **championing** the sector's interest at a national level and making sure the **voice of our Members is heard** by a wide range of public and private sector partners and stakeholders
 - We believe in strength in numbers – taking your enterprise and business support issues to a national forum, including regular meeting with BEIS, MHCLG and DWP.
 - We offer a chance to align your organisation with other likeminded individuals and organisations, offering the best in the field of enterprise and business support.
- We provide a strong media profile for enterprise support, its Members and Associates in the national press, broadcasting and social media channels.
- We hold an annual conference and other events addressing issues of the moment, introducing opportunities and dealing with your concerns relating to the future of the sector.
- We are able to connect you with local enterprise support organisations who can offer tailored business support to graduate entrepreneurs
- Partnership opportunities on a local level

- Partnership with IOEE which gives members the chance to become an IOEE Academy member for free **which saves an incredible £2000**. IOEE Academy status will enable your organisation to deliver professional qualifications and/or gain recognition for your in-house programmes. All programmes carry CPD points and include one years studying membership to the IOEE.
- Seven European contracts, **Digital Change Makers, Ambition to Employ, Lean Innovation for Micro Enterprises, SmartUp and Enabling Young Refugee Entrepreneurs, Digital Wellbeing and Blockchain Enabling Growth in New Enterprises** all providing training materials that can be used by Business Advisors, Educators in their delivery of enterprise support.
- **BEIS approved Local Enterprise Agencies** – NEN manages the approval of local enterprise agencies on behalf of the Department for Business, Energy and Industrial Strategy (BEIS). Approval can be quoted on letterheads and publications, tax relief on contributions by a company carrying on a trade, profession or vocation can be claimed. Open to members providing they meet the stipulated criteria (additional fee is applicable)
- Receive **referrals** from those seeking start up support and advice
- Receipt of **Network** newsletter, as well as other communications including articles and papers relevant to the world of enterprise and enterprise support.
- Benefit from **heavily discounted rates** to attend the annual conference.
- **Networking**, networking and networking! Opportunities to meet and **share experiences and best practice** with others in the same field, both regionally and topic based.
- **Peer to Peer Networking**. Case studies from those within the network who have benefitted from working closely together on projects. Advice on members who are willing to offer assistance to other agencies upon request.
- **Use of relevant NEN logo** and all other Network branding on your communications.
- Take advantage of **referral schemes** through carefully selected partners to generate additional income.
- Receive the right to **vote**, along with the potential to become Directors of the Board (Quality Assured Members and Members only).
- Given **priority** in relation to partnering or sub-contracting opportunities on national contracts secured by the **Network**.

2021-2022 Subscription fees

Company Turnover	Quality Assured Member	Member	Associate
Up to £70,000	N/A	N/A	£260
Up to £250,000	£495	£495	£575
£250,001 to £999,999	£855	£855	£965
£1,000,000 to £2,999,999	£1,350	£1,350	£1,575
Over £3,000,000	£1,690	£1,690	£1,835

All figures are plus VAT