

**represent  
promote  
connect**  
THE HOME OF ENTERPRISE SUPPORT

# National Enterprise Network

## Uniting UK organisations who inspire and encourage enterprise

“Membership of National Enterprise Network, gives you the ability to **shape, influence and engage** at national level, with the key influencers, policy makers and figures heads that are supporting and driving forward the UK enterprise agenda.” – **Alex Till, Chairman**

The National Enterprise Network unites the enterprise support sector, bringing together Chambers of Commerce, Local Authorities and Enterprise Agencies, including Finance providers, specialist training centres, business incubators and accelerators.

Our members offer a suite of services to support self-employed SME owner-founders, providing independent business advice, training courses and mentoring. Many NEN members also offer flexible workspace, cultivating the ideal environment to launch and grow a business amongst a community of innovators and entrepreneurs.

NEN membership affords enterprise support organisations unparalleled networking, industry-leading insights and cutting-edge delivery resources. We represent our members with key stakeholders in the public and private sector, including banks, universities and UK Government.

Membership includes a selection of exclusive discounts, benefits and opportunities to earn financial rewards, plus the chance to collaborate on pan-European contracts with international reach and impact.

## Our mission is to support our membership by:

- **Representing** your interests to government and others in the public and private sector; showcasing our unique national network of credible, quality assured, enterprise support organisations who drive forward business support from prestart to growing a business.
- **Promoting** your work through key stakeholder meetings, newsletters and our annual conference, as well as broadcast and digital media. We support our members by promoting the successes they achieve across online channels, demonstrating the value you add to local communities and the wider economy.
- **Connecting** you to people and projects inside and outside the Network, to share valuable knowledge, skills and the latest news and views from local government bodies.

## Representing the enterprise support sector across England

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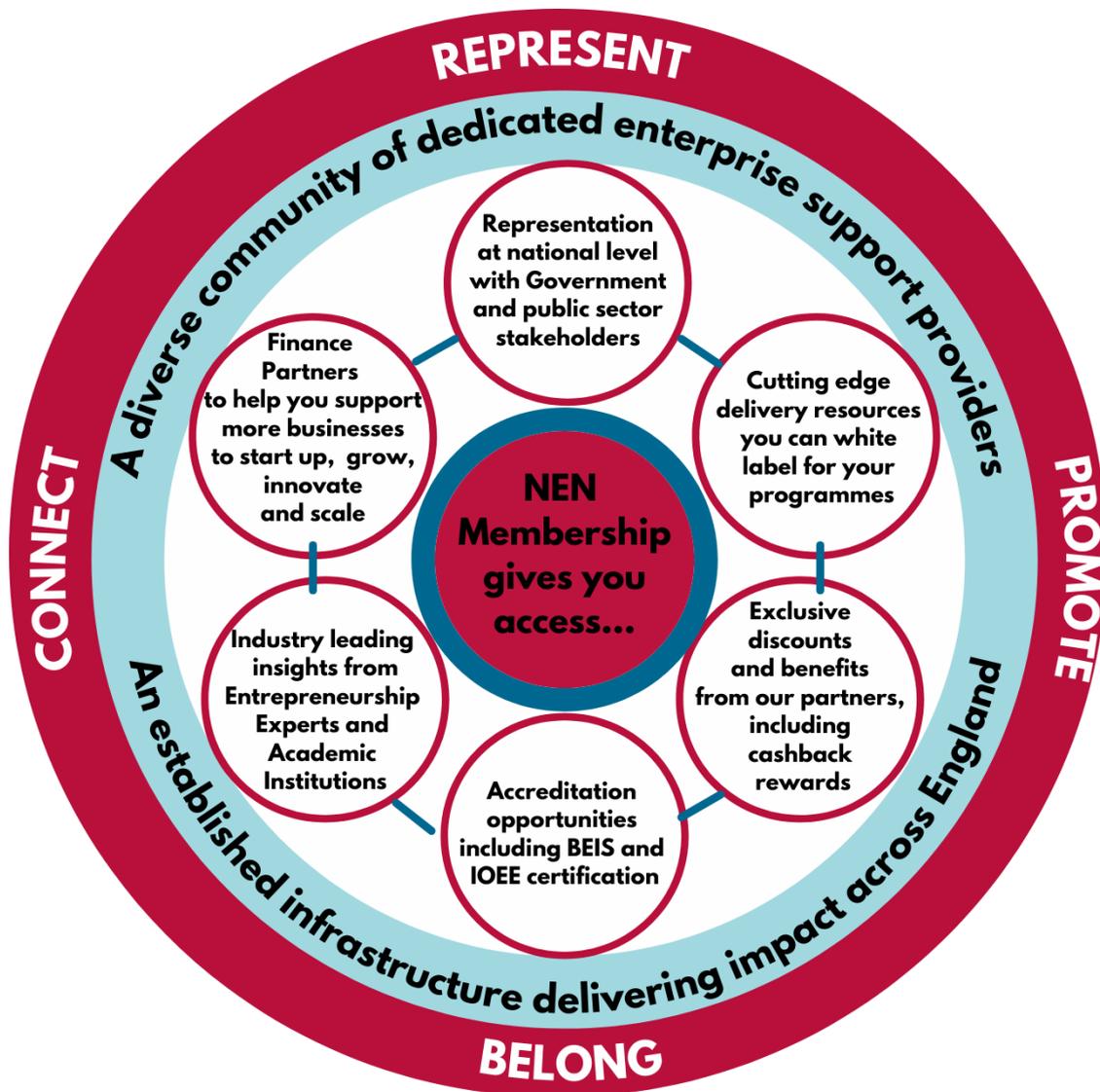
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## Establishing connections

NEN Membership makes it easier to promote the positive impact you make in your local community, and how this benefits the UK economy. We'll also help you to bring ideas to life, share best practice and discover funding opportunities through other members of the network.



## NEN's Partner Portal

To support the work of our members, NEN is building a series of commercial partnerships with organisations who share our mission and values. Each of our partners offers **discounted products and services** that will assist you in the provision of support for small businesses, both regionally and nationally.

Using NEN's Partner portal gives you new ways to **help your clients to launch and grow** their business, **saving them money** and **earning you cashback** for your own organisation. Referral rewards vary from a flat £50 per customer, to a percentage of their first year's fees.

To help you make the most out of the cost-saving and revenue-generating opportunities, you can **request a demo** from one of our team.

## Member benefits include (but are not limited to):

### Business Bank Accounts

NEN wants to help small businesses spend less time on banking admin. Our partner offers entrepreneurs free sign-up, a year of free transfers and no annual or monthly fees, saving them money that can be invested into their business instead. You'll earn a cashback reward for every customer who uses NEN's referral code.

### Software solutions

Our software partner offers a free service to not-for-profits, helping you find the best software solutions. Get exclusive offers on Microsoft, Adobe and anti-virus software using your NEN Member Discount and even earn commission by referring our trusted provider to your clients!

### Insurance

NEN members can host our white-labelled insurance comparison tool on your website for free! Get paid for helping your start-up clients find the best possible deal for their small business, whether they're insuring their first premises, a vehicle or need professional indemnity.

### PR Training and 1-1 coaching

Increase your brand exposure and reach journalists and bloggers across the UK with discounts across all services provided by our PR partner. NEN members have access to free resources including press release templates, training videos plus tips and tricks from our PR experts.

### Business Registration and Protection

Talk to us about how you can earn commission each time one of your start up clients uses our approved partner for Limited Company formations and IPO protection.

### Print and direct marketing materials

Earn cashback each time one of your customers uses our partner of design, print, and direct mail.

### Get a free business phone number for a year

Take advantage of a smart business call management platform from a tier 1 communications provider, adding professionalism and efficiency to your operations. Paid upgrades are available.

## Other Network Benefits

- The **Network's** representational activity: we **champion you and your work** at a national level, making sure the **voice of our Members is heard** by a wide range of public and private sector partners and stakeholders
  - We believe in strength in numbers – taking your enterprise and business support issues to a national forum, including regular meeting with BEIS, MHCLG and DWP.
  - We offer a chance to align your organisation with other likeminded individuals and organisations, offering the best in the field of enterprise and business support.
- We provide a strong media profile for enterprise support, its Members and Associates in the national press, broadcasting and across digital platforms.
- We hold an annual conference (with **50% discount for members**) plus online events throughout the year, to address current issues and concerns relating to the future of the sector.

- We are able to connect you with local enterprise support organisations who can offer tailored business support to graduate entrepreneurs.
- Partnership opportunities on a local level plus **priority** for partnering or sub-contracting opportunities on national contracts secured by the **Network**.
- Partnership with IOEE which gives members the chance to become an IOEE Academy member for free **which saves an incredible £2000**. IOEE Academy status will enable your organisation to deliver professional qualifications and/or gain recognition for your in-house programmes. All programmes carry CPD points and include one years studying membership to the IOEE.
- **Free training materials** that can be used by Business Advisors and Entrepreneurship Educators in the delivery of enterprise support, thanks to our **8 European projects funded by Erasmus+**: Digital Change Makers, Ambition to Employ, Lean Innovation for Micro Enterprises, SmartUp, Enabling Young Refugee Entrepreneurs, Digital Crossroads, Begin Blockchain and INDEED.
- **BEIS approved Local Enterprise Agencies** – NEN manages the approval of local enterprise agencies on behalf of the Department for Business, Energy and Industrial Strategy (BEIS). Approval can be quoted on letterheads and publications, tax relief on contributions by a company carrying on a trade, profession or vocation can be claimed. Open to members providing they meet the stipulated criteria (an additional fee is applicable).
- Receive direct **referrals** individuals those seeking start up support and advice in your area.
- Opportunities to meet and **share experiences and best practice** with others in the same field, both regionally and topic based.
- **Peer to Peer Networking**. Learn from case studies from within the network, where members have benefitted from working closely together on projects. Advice from members who are willing to offer assistance to other agencies upon request.
- **Use of the NEN logo** and all other Network branding on your communications.
- The right to **vote**, along with the potential to **become a Director** of NEN's Board in the future.

## 2022-2023 Membership fees

Company Turnover	Quality Assured Member/Member/Associate
Up to £70,000	£275
Up to £250,000	£520
£250,001 to £999,999	£898
£1,000,000 to £2,999,999	£1418
Over £3,000,000	£1,775

All figures are plus VAT